

FSC Lodging Selection Process

Revised 06/11/2023

Lodging Selection Criteria Committee Chair: Linda Rae White (Fort Lauderdale Snow Ski Club)

Committee Members: Patti Bochniak (Gator Snow Ski Club of Palm Beach); Peggy Gummo (Tampa Bay Snow Skiers & Boarders); Kathryn Hardage (Orlando Ski and Travel Club); Giselle Sacon (Miami Ski Club)

Date: May 30, 2023

Revisions submitted to and approved by the FSC Member clubs at the 2023 FSC Annual Meeting.

<u>CRITERIA</u>	<u>POINTS</u>
<p>Time or Email Stamp</p> <p>6 points – 1st and 2d time/email stamp 5 points – 3rd and 4th time/email stamp 4 points – 5th and 6th time/email stamp 3 points – 7th and 8th time/email stamp 2 points – 9th and 10th time/email stamp 1 point – 11th and 12th time/email stamp</p> <p>(Generally, no more than 12 clubs have been participating in the FSC trips. If more than 12 clubs participate, a club could receive no points for the time stamp)</p> <p>To alleviate issues with different servers, the FSC Executive Committee (or its designee), each club and the tour operators will be required to use The World Clock at www.timeanddate.com; Set the home location for Orlando, FL.</p>	<p>There will be a sliding scale with the first and second time or email stamps receiving the most points (6) and the last time or email stamps receiving 1 point.</p> <p>If there is a tie between 2 or more clubs, they would receive the same number of points (e.g., if 10 clubs submit a lodging request and two clubs tie for the first time or email stamp, each club would receive 6 points, and the club with the next time or email stamp would be 3rd and receive 5 points and so on).</p> <p><u>Penalty:</u> If a club submits a lodging request early, that club will be penalized by the greater of 5 minutes or the number of seconds, minutes, hours or days it was submitted early, which will be added to the submission time deadline. For example, if the submission time is 9:00 am, the penalized club(s) will have a minimum time/email stamp of 9:05 am. If this results in a tie between the penalized club(s) and</p>

FSC Lodging Selection Process

	another club, the tie goes to non-penalized club.
Number of FSC trips (Jan., Feb., International & any other FSC sponsored trip) the club participated in in the prior ski season/fiscal year. Fiscal year begins June 1 st and ends May 31 st of the subsequent year.	1 point for 1 trip; 2 points for 2 trips; 3 points for 3 trips; or 4 points for 4 trips ¹
Number of travelers a club brought on last season's FSC trip(s) (Jan., Feb., International & any other FSC sponsored trip) versus the club's projection of travelers for the trip(s) provided after the tour operator provided the club with its lodging selection for each trip (projection given at or for the FSC Spring View meeting) ²	3 points – 100% of projection 2 points – 90% to 99% of projection 1 point -- 75% to 89% of projection
Club attends at least one FSC FAM or site inspection trip for the prior ski season/fiscal year	1 point
FSC Member Club for more than 10 years	1 point

THE PROCESS FOR EACH FSC TRIP:

For tour operators who use an email time stamp, the emails must be directed to the responsible FSC Officer with a copy to the tour operator. The responsible FSC Officer must have the capability to get the delivered email time stamp down to the second, i.e., 8:00.02. The responsible FSC Officer will then apply the ranking based on the delivered email time stamp. Tour operators who use a computer time stamp will be required to provide the responsible FSC Officer with the ranking for each club based on the time stamp down to the second and advise of any ties.

The FSC Executive Committee (or its designee) will then apply the above criteria to determine the total number of points for each club. Based on these numbers, the FSC Executive Committee (or its designee) will then create the club rankings and provide those to the tour operator who must use this ranking to allocate lodging to each club.

¹ If there are more than 4 FSC trips, 1 point will be awarded for each FSC trip the Club participated in.

² We understand that this is the second projection provided to the FSC. However, it is difficult to provide an accurate projection until a club knows the lodging it has for purposes of selling the trip.

FSC Lodging Selection Process

Should there be a tie between one or more clubs, the following tie-breaker criteria will be applied by the FSC Executive Committee (or its designee):

First, each club will receive 1 point for each additional FSC FAM or site inspection attended by the club for the prior ski season/fiscal year that was not already counted above. If this does not break the tie between the clubs, then

Second, the actual time or email stamp for each club will be considered and the club(s) with the earlier time or email stamp will prevail.

We trust the tour operators will also try to work out any lodging issues or concerns as they indicated at the breakout session.