



# FLORIDA SKI COUNCIL BY-LAWS

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### ARTICLE I: NAME

SECTION 1. Name: The name of this organization shall be the Florida Ski Council, Inc. (a/k/a the "FSC" or "Council"). This organization was incorporated on June 20, 1983, under the provisions of the laws of the State of Florida.



**ARTICLE II: PURPOSE**

SECTION 1. Purpose: The FSC, a non-profit organization, shall have the purpose of establishing a working relationship with the other Clubs in Florida in order to obtain, for all the Clubs, the highest quality of skiing for the most economical cost; to coordinate ski trips and non-ski related trips with other Clubs in the State so we may develop a rapport and camaraderie for all Florida skiers; to develop competition and interest between Clubs, and to make skiing an even more enjoyable experience. In addition, the FSC shall, as a representative of the member Clubs, promote to the public at large the sport of snow skiing and enhance the image of the individual Clubs.

SECTION 2. Activities: To organize Florida Ski Trip(s) and other Council sponsored trips during the year and other events.

**ARTICLE III: DEFINITIONS**

1<sup>st</sup> Vice President – an elected FSC officer, with duties as defined in Article VII and in the Standing Rules.

2<sup>nd</sup> Vice President – an elected FSC officer, with duties as defined in Article VII and in the Standing Rules.

Annual Meeting – a yearly meeting of FSC Member Club representatives, FSC officers and invited guests, as defined in Article IX, Section 1.

Bid Committee – committee consisting of the Director of Bids and the Executive Committee, with duties as defined in the Standing Rules.

Board of Delegates – group consisting of Council Delegates, elected FSC officers, and the currently serving Past President.

By-Laws Chairman – a position appointed by the President, responsible for the updating of the By-Laws.

Council Delegate – an FSC Member Club representative, selected by their Club, to represent the Member Club on the Board of Delegates.

Director of Bids – an elected FSC officer, with duties as defined in Article VII and in the Standing Rules.

Election Committee – a committee responsible for reviewing the nominations for officer positions for the coming fiscal year to ensure that individual(s) meet the eligibility criteria and that all necessary information is provided, as defined in Article VI.

Executive Committee – a committee consisting of the FSC officers, as defined in Article VII, Section 1(A) and the past President.



Familiarization Trip – abbreviated “FAM” Trip, a trip sponsored by a resort, convention center, airline, etc., for the purpose of promoting to the FSC a specific trip destination or destinations.

Florida Ski Trip – a time period in which a FSC Trip takes place at a specified ski destination.

Member Club – a not-for-profit organization with one of its primary objectives to furnish ski trips to its members and which meets the requirements for membership in the FSC, as defined in Article IV, Membership.

Membership Committee – a committee responsible for the review of FSC Membership applications, with duties as defined in Article IV, Section 2.

Membership Committee Chairman – a position appointed by the President, responsible for seeking new possible member clubs and providing a recommendation to the Board of Delegates.

Past President – a non-elected position of the Executive Committee held by a former FSC President, with duties as defined in Article VII and in the Standing Rules.

President – an elected FSC officer, with duties as defined in Article VII and in the Standing Rules.

Secretary – an elected FSC officer, with duties as defined in Article VII and in the Standing Rules.

Supervisor of Elections – appointed by the Past President and shall serve the Executive Committee as Chairman of the Election Committee

Term of Office – a time period during which an elected FSC officer may serve on the Executive Committee, with term limits as defined in Article VI, Section 2.

Treasurer – an elected FSC officer, with duties as defined in Article VII and in the Standing Rules.

## **ARTICLE IV: MEMBERSHIP**

SECTION 1. Qualifications: The Club requesting membership to the FSC shall meet the following qualifications:

- A. Clubs must have at least 25 memberships, based upon their previous year's operation. The Club may adopt its own rules and regulations, although the goals of each Club should be in line with those of the Council.
- B. The Club must have been actively in existence for a minimum of two (2) years.
- C. The Club must be sponsored by an existing FSC Member Club in good standing.



SECTION 2. Application: A Club applying for membership in the Florida Ski Council must submit all information deemed necessary by the Membership Committee. The Membership Committee shall consist of the By-Laws Chairman, as appointed by the President and four (4) other members (each from different Clubs) to be elected at large by the Board of Delegates at the Annual Meeting. The Membership Committee shall serve as a fact-finding committee for the FSC Executive Committee. They will submit a report to the Executive Committee as to whether or not the application for membership should be approved. This report will be sent to the Executive Committee 30 days prior to the date of the Annual Meeting. The Executive Committee will then forward this report to the Board of Delegates 14 days prior to the date of the Annual Meeting with germane comments concerning said application.

The Applicant Club must submit the required information to the Membership Committee at least 60 days prior to the Council Annual Meeting:

- A. Copy of Club By-Laws.
- B. Copy of the Articles of Incorporation, Certificate of Incorporation, and Registration as an active Florida Not-for-Profit organization as filed with the State of Florida, Division of Corporation.
- C. The previous year's Financial Statement.

SECTION 3. Approval: Not less than two-thirds (2/3) approval vote by the Board of Delegates at the Annual Meeting is required for admission of a Club to join the FSC. If rejected, no Club may apply within the next two (2) years following the date of its last previous application.

SECTION 4. Requirements of Each Member Club:

- A. Each Member Club must maintain the requirements, as denoted in Section 2 of this Article.
- B. Each Member Club renewing its membership with the FSC must submit all information deemed necessary by the Membership Committee.
- C. Each Member Club shall participate in at least one FSC sponsored trip annually.
- D. Each Member Club (within the fiscal year) not participating on at least one FSC trip shall not compete against any FSC Trips by running a separate Club trip during the timeframe of any FSC trip.
- E. Each Member Club must be current in its annual dues to the FSC.
- F. Each Member Club shall ensure that every participant in an FSC sponsored trip have paid its individual Club's annual membership dues.
- G. Each Member Club shall maintain the minimum number of members, as denoted in Section 1A of this Article.
- H. Each Member Club shall certify compliance with these requirements at the end of each fiscal year by submitting a "Certification Letter of Compliance" to the Membership Committee Chairman at the time of dues payment for the next fiscal year.



SECTION 5. Disciplinary Action:

- A. A Member Club which fails to comply with the requirements set forth in Sections 1(A) and 4(A-G) shall be placed on probation for a minimum of one (1) fiscal year, not to exceed three (3) fiscal years.
- B. While on probation, Member Clubs are expected to:
  - 1. Participate in FSC Trips and activities
  - 2. Consult with the Executive Committee for assistance and guidance.
  - 3. Make efforts to resolve impediments to compliance, and
  - 4. Provide an annual report documenting efforts taken to achieve compliance.
- C. If a Member Club fails to achieve compliance during the first year of probation, the probationary period shall be extended up to a maximum of two additional years. During the second and third years of probation, a Member Club shall be prohibited from voting on any and all FSC matters brought before the Board of Delegates.
- D. A Member Club which fails to achieve compliance after three consecutive years of probation shall have its membership revoked. This Member Club may not participate on FSC Trips or attend FSC Meetings. The Membership Committee shall provide prompt notice to the Executive Committee and Board of Delegates of any suspension of a Member Club.
- E. A former Member Club desiring to be reinstated to full membership will all voting rights and privileges may submit a formal appeal to the Board of Delegates for consideration, provided that all current Member Clubs in the FSC have been given at least 30 days written notification of the appeal request.
- F. The failure of a Member Club to comply with the Familiarization (FAM) trip guidelines will subject the Member Club to sanctions by a 2/3 vote of the Board of Delegates present at a meeting of the FSC, provided the Club in question and all current Member Clubs in the FSC have been given at least 30 days written notice to the pending action. Disciplinary Action may include, but is not limited to, probation, suspension of FSC privileges (including FAM trip participation), and membership revocation, if deemed necessary.

**ARTICLE V: DUES AND FUNDS**

SECTION 1. Fiscal Year: The fiscal year shall be from June 1 to May 31.

SECTION 2. Dues:

- A. The dues shall be proposed by the Treasurer and be specified each year at the Annual Meeting as decided by the Board of Delegates.
- B. Dues for the FSC fiscal year shall be voted and approved (2/3 majority) by the Delegates at the Annual meeting.



- C. A Member Club's dues must be paid in full at the Annual Meeting for the fiscal year in order for that Club to participate in any FSC sponsored trip or be a member of the Board of Delegates.

SECTION 3. Treasurer's Report: A financial statement for the previous year, as well as a projected budget for the next year, shall be presented by the current Treasurer of the FSC to Board of Delegates at the Annual Meeting.

SECTION 4. Dissolution: In the event of dissolution of the Florida Ski Council, Inc., any monies remaining in the treasury after all expenses have been paid will be donated to a charity or charities, which will be chosen by the Board of Delegates serving the Florida Ski Council at that time.

## **ARTICLE VI: NOMINATION AND ELECTION OF OFFICERS**

SECTION 1. An Election Committee will be made up of the Supervisor of Elections (appointed by the Past President) and an additional four (4) current members from Member Clubs nominated at large to assist in circulating the information on individuals seeking election/re-election to the Executive Committee, less the Past President. The Election Committee Supervisor of Elections and all nominees will be approved by a simple majority vote by the Board of Delegates at the Winter Meeting each fiscal year.

The nominees for officer-ship on the Council shall submit to the Election Committee a written statement of his/her qualifications for the office for which the candidate is seeking nomination, which statement of qualifications shall include but not necessarily be limited to, the candidate's educational and vocational background, trip leader experience, Member Club experience, and any further special information relevant to the nominee's qualifications for the office sought. A simple majority vote of the Election Committee will decide the nominations to be presented to the Board of Delegates for election at the Annual Meeting. The Election Committee shall make a report of its slate of nominees to the Board of Delegates no less than fourteen (14) days prior to the Annual Meeting at which the election is to be held. Any nominees from the floor presented to the Board of Delegates for election at the Annual Meeting shall likewise be subject to the same requirements of presenting, either verbally or in writing, a statement of their qualifications for the office for which they seek election.

SECTION 2. Term of Office: The term of office for Officers shall be for one (1) year and coincide with the Council's fiscal year. The maximum time any individual may serve in the same office in the FSC is two (2) consecutive years.

SECTION 3. Elections: The election of Officers shall take place at the Annual Meeting.

SECTION 4. Eligibility:

- A. The only persons eligible to hold office shall be members in good standing of a Member Club, which must also be in good standing.



- B. A member must be a legal resident of Florida, evidenced by a valid Florida identification. If an Officer, during his/her term, becomes unable to meet the residency requirement, he/she may finish the existing term.
- C. A member is eligible to be nominated for a previously held officer position once a minimum of two (2) consecutive years have elapsed from his or her Term of Office for that office.
- D. A Member Club may have only two (2) officers on the Executive Committee in any given FSC fiscal year.

**ARTICLE VII: OFFICERS**

SECTION 1. Leadership of FSC:

- A. Executive Committee: The committee shall consist of the elected Officers, which include the President, 1<sup>st</sup> Vice President, 2<sup>nd</sup> Vice President, Treasurer, Secretary, Director of Bids, and the Past President. The primary responsibility of the Committee Members are as follows, with specific duties denoted within the Standing Rules:
  - 1. President: Responsible for leading and organizing the efforts of the FSC.
  - 2. 1<sup>st</sup> Vice President: Responsible for organization and coordination of all FSC trips.
  - 3. 2<sup>nd</sup> Vice President: Responsible to assist in the organization and coordination of all FSC trips.
  - 4. Treasurer: Responsible for managing the Council’s finances.
  - 5. Secretary: Responsible for recording all official FSC business
  - 6. Director of Bids: Responsible for coordinating ski area bids for all FSC sponsored trips.
  - 7. Past President: Serve as mentor to newly elected Executive Committee Officers.
- B. Past President of FSC: In the event the immediate Past President is elected to the Executive Committee, or through absence is unable to fulfill the responsibilities of the Past President, then the position shall revert to the next most immediate Past President until the position is filled.
- C. Abdication of the President: In the absence of the President, or in the event of his or her inability or refusal to act, the other Officers, in order of succession listed herein Section 2, except the Past President, shall perform the duties of the President.
- D. Abdication or Removal of an elected Officer (other than President): In absence of the Officer, in the event of his or her inability or refusal to act, the Officer shall be:
  - 1. Replaced, in order of succession listed herein Section 2, or
  - 2. Replaced by temporary appointment, nominated by a majority of the Executive Committee and approved by the Board of Delegates, or
  - 3. Remain unfilled for the remainder of the Term of Office, in which event the duties of the office are shared by members of the Executive Committee.



SECTION 2. Order of Succession: The order of succession of the Florida Ski Council shall be as follows:

1. President,
2. 1<sup>st</sup> Vice President,
3. 2<sup>nd</sup> Vice President,
4. Treasurer,
5. Secretary.

SECTION 3. Experience Report: All Officers of the Executive Committee shall write an experience report documenting their activities while in office. Copies are to be provided to his/her successor and to the Secretary within 30 days after completion of their tenure in office.

### **ARTICLE VIII: BOARD OF DELEGATES**

SECTION 1. Membership: The Board of Delegates of the FSC shall consist of a Delegate selected by each Member Club, plus the six elected Officers and the immediate FSC Past President. Each Club Delegate can be changed at the will of the Member Club during the year or an alternate may be sent to represent his/her Member Club with the Council. The FSC Secretary should be notified of all changes on a timely basis.

SECTION 2. Voting: When a vote is called for, each Member Club will be allowed three (3) votes. It is understood that any vote cast by an Officer of the FSC will count as one (1) vote of their particular Member Club, and the other vote or votes will come from their Club's Delegate. If a Member Club has more than one FSC Officer serving on the Executive Committee, then only one vote per Officer will count, and the other vote will come from the Delegate. The FSC President can call for a vote via an acceptable technology.

SECTION 3. Voting By Proxy: Each Club and FSC Officer entitled to vote can do so via an acceptable technology on any issue presented before the FSC Board of Delegates.

SECTION 4. Responsibilities: The Board of Delegates shall have the following responsibilities:

- A. Communicate all FSC information to their individual Member Club.
- B. Review all minutes of each FSC Meeting.
- C. Review all ski areas and sponsor bids for selection of all FSC Trips.
- D. Vote for approval or disapproval of the adoption of or changes to the By-Laws of the FSC.
- E. Vote for approval or disapproval of the Council annual budget.
- F. Receive and review periodic financial reports and be ready to vote at all FSC meetings.
- G. Elect the Executive Committee at the Annual Meeting.
- H. In the event of a vacancy in any office, address this issue in accordance with Article VII, Section 1D.
- I. Be empowered to remove an elected Officer by 2/3 majority vote of the full Board of Delegates
- J. Address all issues regarding membership in the FSC.





**ARTICLE IX: MEETINGS AND QUORUMS**

SECTION 1. Annual Meeting: The Annual Meeting shall be held during the month of May or June at a date and place designated by the Executive Committee.

SECTION 2. Fall Meeting: A meeting typically held during the month of October or November at a date and place designated by the Executive Committee.

SECTION 3. Winter Meeting: A meeting typically held during an FSC Ski Trip at a date and place designated by the Executive Committee.

SECTION 4. Special Meeting: A Special Meeting can be called by the President, or by any five (5) members of the Board of Delegates. Whoever calls the meeting must notify all members of the Board of Delegates at least 14 days in advance of the time, place, and agenda. There shall be at least two (2) meetings of the Board of Delegates, in addition to the Annual Meeting.

SECTION 5. Quorums: A quorum exists when at least fifty (50) percent of the Member Clubs are in attendance at a meeting.

**ARTICLE X: PARLIAMENTARY AUTHORITY**

Rules of Order: The most current edition of Robert's "Rules of Order, Revised," shall be the authority in all proceedings not covered by these By-Laws.

**ARTICLE XI: AMENDMENTS**

SECTION 1. Method of Amendment: Amendments to the FSC By-Laws can be made by a 2/3 vote of approval by the members of the Board of Delegates, including proxies, at the Annual Meeting or at a special meeting provided the proposed amendment(s) were submitted in writing at the previous meeting.

SECTION 2. Notice: Fourteen (14) days prior to the Annual Meeting or a special meeting in which By-Law amendment(s) are to be on the agenda, a notice will be sent by the Secretary to each Member Club and member of the Board of Delegates stating the proposed amendment(s) discussion and announcing that voting on such amendment(s) will take place at this meeting.

**ARTICLE XII: FSC OFFICER POLICY**

SECTION 1. All FSC Officers are expected to attend the FSC January Ski Trip. All Officers are expected to stay for the entire trip.



SECTION 2. A ratio of one (1) elected Officer for every 150 participants should be used on all other FSC Ski Trips; however, these trips should have a minimum of two (2) elected Officers regardless of the number of participants.

SECTION 3. All FSC FAM trips will have at least one (1) Executive Committee officer who will attend and act as the FSC FAM Coordinator. The additional slots for the FAM will be offered to the respective Member Clubs first and then to the remaining FSC officers to fill the slots. FAM Guidelines in the current FSC Standing Rules will adhere to everyone on the FAM trip.

### **ARTICLE XIII: STANDING RULES**

SECTION 1. In addition to these By-Laws, the Florida Ski Council shall observe “Standing Rules” which will be established by the Executive Committee.

SECTION 2. The rules will be published and distributed to accompany the latest revision of the FSC By-Laws.

SECTION 3. The purpose of the rules is to implement the By-Laws and to enumerate the policies and procedures that may from time to time be established by the Executive Committee.

SECTION 4. Rules may be added, deleted, or changed only by a 2/3 majority vote of the Executive Committee after such changes have been provided to all Executive Committee members in writing one week in advance of an Executive Committee meeting called by the President or Acting President.

SECTION 5. Where there is a conflict between the Standing Rules and the latest FSC By-Laws, these By-Laws take precedence.



**CERTIFICATION:**

WE THE UNDERSIGNED, HEREBY CERTIFY THAT THESE ARE TRUE AND CORRECT  
BY-LAWS OF THE FLORIDA SKI COUNCIL, INC., APPROVED AT THE ANNUAL  
MEETING JUNE 2, 2013.

Bob Mackey  
Chairman, By-Laws Committee

Clair Quenzler  
President, Florida Ski Council, Inc.

Shelley Daniel  
Attests: Secretary

Original By-Laws, May 7, 1983  
Revised By-Laws, May 16, 1993  
Revised By-Laws, June 10, 1995  
Revised By-Laws, June 9, 1997  
Revised By-Laws, June 6, 1998  
Revised By-Laws, June 8, 2003  
Revised By-Laws, June 5, 2005  
Revised By-Laws, June 9, 2007  
**Revised By-Laws, June 2, 2013**



# FLORIDA SKI COUNCIL

## STANDING RULES

### SECTION 1. Officers and Respective Duties:

#### A. President: The President shall perform the following duties:

1. Superintend the business of the FSC.
2. Preside at all meetings of the Executive Committee and the Board of Delegates.
3. Determine the order of business at the Council meetings.
4. Shall have the primary responsibility for organizing and coordinating all FSC Trips.
5. Assist the Vice Presidents with public relations during all FSC Trips.
6. Be responsible for initiating events for all FSC Trips and may delegate responsibilities to the Executive Committee and Club Delegates.
7. Assist the Treasurer on the development of the fiscal year Budget and the Budget for all FSC Trips.
8. Arrange site inspection of resorts winning an FSC Bid.
9. FAM trip organization and invitation
10. Establish committee(s) as needed and dissolve committees upon completion of their stated roles.

#### B. 1<sup>st</sup> Vice President: The 1<sup>st</sup> Vice President shall have the primary responsibility, in conjunction with the President, to organize and coordinate all FSC Trips, and shall perform the following duties:

1. Assume the duties of the President in his/her absence.
2. Primary responsibility for organizing all FSC sponsored trips.
3. Assist the President with duties as assigned.
4. Primary responsibility for distributing all pertinent information in Trip Leader Manuals to Member Clubs with regard to all FSC Trips.
5. Shall have Secondary responsibility for overseeing any FSC sponsored activities.

#### C. 2<sup>nd</sup> Vice President: The 2<sup>nd</sup> Vice President shall have the primary responsibility, in conjunction with the President and 1<sup>st</sup> Vice President, to organize and coordinate all FSC Trips, and as such, shall perform the following duties:

1. Assist the 1<sup>st</sup> Vice President with organization of all FSC sponsored trips.
2. Pick up or have delivered donations from ski rental shops for the silent auctions.
3. Arrange for trophies or prizes to be awarded to winners.
4. Shall have Primary responsibility for overseeing any FSC sponsored activities.

#### D. Treasurer: The Treasurer shall have the responsibility of managing the Council's finances and, as such, shall perform the following duties:



1. Maintain accurate and complete financial records.
  2. Receive and disburse all Council funds.
  3. Provide through QuickBooks Online monthly reports for review by the Executive Committee.
  4. Prepare and make available detailed financial statements at least quarterly for review by the Board of Delegates. This can be done by posting the reports on the FSC Web site.
  5. Coordinate registration of Clubs at Florida Ski Trip and collect Florida Ski Trip fees.
  6. Within 60 days following the end of the FSC trip, the Treasurer shall make a full and complete report of all income and expenses associated with the trip. A copy of said report will be made available to all Member Club Delegates and Presidents through the FSC Web site.
  7. Create and invoice invited vendors for the Board of Delegates Meetings. Collect all monies for said meetings from vendors, Clubs, and all other persons attending.
- E. Secretary: The Secretary shall have the responsibility of recording all official FSC business and, as such, shall perform the following duties:
1. Keep and prepare the Minutes of the Board of Delegates meeting for distribution to Member Clubs. Minutes should be prepared within thirty (30) days from the date of the Board of Delegates meeting and distributed to all FSC Officers. Thirty days prior to the next Board of Delegates meeting, minutes should be distributed to all Club Presidents and Delegates for review.
  2. Provide notices to all meetings in accordance with these By-Laws.
  3. Maintain a current Member Club roster and official Council mail list. The official Council mail list shall consist of the Council Officers, Council Delegates, and Presidents from the respective Member Clubs.
  4. Maintain an accurate set of FSC By-Laws and Standing Rules.
  5. Be custodian of the FSC records.
  6. Make arrangements for Board of Delegates meetings and work with the Treasurer in invoicing for payments to the FSC.
  7. Prepare all materials to be distributed at the Board of Delegates meeting.
- F. Director of Bids: The Director of Bids shall serve as Chairman of a Bid Committee which consists of the Executive Committee. The Director shall have the primary responsibility of coordinating, with the assistance of the Executive Committee, ski area bids for all FSC sponsored trips and, as such, perform the following duties:
1. Prepare Request for Bids (“RFBs”) for delivery to the ski areas chosen by the Council Delegates at the FSC Annual Meeting.
  2. Coordinate all ski area bids for FSC sponsored trips in conjunction with the Bid Committee, as defined herein.
  3. The Bid Committee, under the supervision of the Director, shall negotiate all bids for FSC sponsored trips, and shall deliver all negotiated bids to the Director for presentation and approval by the Council Delegates at the Fall Meeting. Said bid summaries and bid information shall be distributed to the Board of Delegates. Actual bids shall be e-mailed to the Board of Delegates no less than fourteen (14) days prior



to the meeting at which the vote on the bids is to be held.

4. The format and content of the Request for Bids shall be developed and modified from time to time, as needed by the discretion of the Bid Committee.

G. Past President:

1. Shall initiate the election process at the Winter Board of Delegates meeting by appointing a Supervisor of Election, to be voted in by the Board of Delegates. The Past President will monitor the activities of the Elections Committee to insure the Council's annual election with qualified candidates for each office is conducted at the Annual Meeting.
2. Invite representatives for FSC Charities to the Annual Meeting and make arrangement for their lodging and meals.
3. Serve as a mentor to newly elected Executive Committee Officers.
4. Shall perform other duties as prescribed by the FSC President.

SECTION 2. Trophies/Awards: Florida Ski Cup: The Florida Ski Cup shall remain the permanent property of the FSC, but shall be held by the winner of the January Florida Ski Trip Club race until the following January Florida Ski Trip. A Member Club that wins the Florida Cup for three (3) consecutive years shall receive recognition of this achievement in the form of a special award.

SECTION 3. Disclosure: Full disclosure shall be made on all FSC Officers' compensated expenditures.

SECTION 4. FSC International Trips: The FSC Activity Fee for all international trips shall be the same for both adults and children.

SECTION 5. Past Presidents: A permanent name badge, including the dates of service, shall be issued to all past presidents of FSC.

SECTION 6. FSC Annual Meeting: At the FSC Annual Meeting, each club shall be allowed a minimum of eight (8) attendees at all FSC functions. Any attendees in excess of the Club's allotted eight (8) attendees shall be charged at a cost to be determined by the Executive Committee and voted on by the Board Delegates.

SECTION 7. FSC Lodging Properties: Should a Club choose to stay at a property not contributing to the FSC parties or other functions during an FSC Ski Trip, then that Club will be required to pay a supplemental fee, per person, in addition to the FSC Activity Fee to cover the amount that the property would have contributed to the FSC parties had the property been a participating property.

SECTION 8. FSC Ski Trip Compensation Policy for Executive Committee: Officers are to be compensated, and said compensation, if not provided by the resort, rental shop, etc., shall be reflected in the financial reports submitted and discussed at the FSC Annual Meeting. The normal comp policy for officers shall be: air and ground transportation, room, daily lift tickets, ski rental, and the FSC Activity Fee for the trip.



**SECTION 9. Policy On Club Trip Reciprocity:** The FSC shall encourage Member Clubs to provide a means through which members of the FSC will honor memberships between Member Clubs. This will allow other current members of each Member Club to participate in Club trips sponsored by other Member Clubs, at the discretion and control of the Member Club running the trip. Deposits, payment schedules, and cancellation charges shall be set by the Member Club sponsoring the trip. Communication on space available on these trips is encouraged.

**SECTION 10. Florida Ski Council FAM Trip Guidelines:** A FAM trip is defined as a trip sponsored by a resort, convention center, airline, wholesaler, tour operator, etc., to show a ski area to an official person or a group of people. The intention is to demonstrate to the FSC why it should encourage its Member Clubs to bring skiers to the ski area at a future date. The FAM trip is strictly a business trip. Ideally, the number of spaces offered would be equal to the total of each FSC Officer and a member from each Club. If the number of allowable participants is limited, one (1) FSC officer and the individual Clubs will have first priority on the spaces, on a first come, first serve basis.

A. The President and Delegate of each ski Club will be notified of all FAM trips by the President of the FSC, or the designated FAM coordinator approved by the President.

B. Any representative of a Member Club should be an officer, board member, an experienced trip leader, or a responsible member of that Club and one who is likely to lead a trip to that destination in the future.

C. No other person will be allowed to accompany the designated representative, even if they choose to pay their own airfare or ground expenses.

D. If the FAM participant does not follow the policies set forth here, the FSC President may recommend to the sponsor that the participant be withdrawn from the FAM. This could mean that the airline ticket could be revoked, the ground expenses could be charged, and the lift ticket could be pulled.

E. A report by each FAM participant should go to 1) the president of his/her Member Club, and 2) the FSC FAM trip coordinator. The coordinator will summarize the trip reports at the next board meeting and forward all evaluations and the trip summary to the Director of Bids.

F. All functions of the FAM trip will be attended by each participant. The participants should be prompt, attentive, courteous, and interested. They should participate in discussions and be aware that to the people sponsoring the FAM Trip, they are an example of their club and the FSC.

G. Never refer to the FAM trip as your "Free Vacation" in front of the sponsors.

H. Substitutions of personnel on the FAM trips must be approved by the FSC President or his/her designated representative.

I. The FSC shall pay the cost of the FSC FAM Coordinator.



**CERTIFICATION:**

WE THE UNDERSIGNED, HEREBY CERTIFY THAT THESE ARE TRUE AND CORRECT EXECUTIVE COMMITTEE "STANDING RULES" OF THE FLORIDA SKI COUNCIL, INC., APPROVED ON JUNE 2, 2013.

Clair Quenzler  
President, Florida Ski Council, Inc.

Shelley Daniel  
Attests: Secretary

Revised **June 2, 2013**